# Why isn't this working?

Identifying local bottlenecks to national poverty reduction policies

Alicia Phillips Mandaville The National Democratic Institute (NDI) February 11, 2005

#### overview

Define "politics and poverty" approach
Core assumptions
Methodology
Case studies
Potential applications
Questions and comments

# "politics and poverty"

Response to three things:

- Clear evidence of failed poverty reduction despite technically sound reform
- Recognition of the role of "good governance" and political will
- Need for an analytical tool that political and economic development experts are both comfortable with.
  - A little public choice
  - A little game theory
  - A little cartel theory

A little anthropology A lot of politics

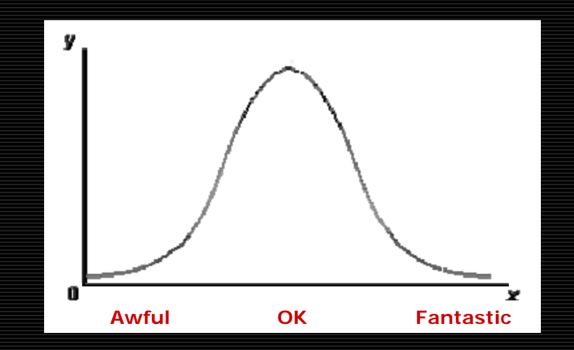
# origins of approach

- Recognition of "good governance" as critical for effective reform
  - (WB, UNDP, etc)
- Progress in empirical research on governance
  - now that it \*can\* be measured at least we know the impact
- Demand for appropriate development responses to governance failure
  - DFID "Drivers of Change"

# core assumptions

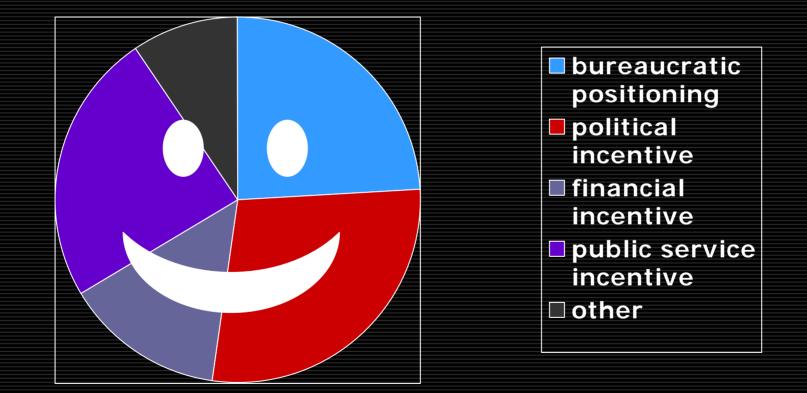
# in the long run

functional democracy fosters a normal distribution of policies



Competitive political parties are a crucial component

# political incentives are a powerful part of rational decision making



#### someone is going to be surprised

No one likes to discover structural, practical obstacles to effective poverty reduction or development.



# methodology

### in general

#### Qualitative, not quantitative

- But a good complement to empirical work
- Effort to uncover the institutions of political black markets
- Supplement pre-existing research on institutional structure with individual accounts

#### primary resources

- Takes direction from field office experience and feedback
- Desk review of existing literature
- Field research
  - Individual wandering interviews (75)
  - Field office information
  - Individual identical interviews (25)
  - Supplemented by public opinion research

# Some examples

#### Nigeria, Bolivia, Peru

# Nigeria

The role of the Nigerian National Assembly (Technically strong, practically weak)

Conclusion: Even inappropriate incentives can be leveraged for positive outcome

> + Patronage system Leg-exec relations OVERSIGHT MECHANISMS

# Bolivia

Cartel politics Parties collude as much as compete Job distribution as a means of political support Nash Equilibrium Need to recognize partisan nature of technical staff (adjust trainings?) Political and economic expectations? Seriously entrenched cynicism

#### Peru

#### Parties as electoral machinery

- Finance structure
- Of little official use after elections
- Thus can not perform coordination roles
- Why not?
  - That's the next part of the project...
- In the meantime
  - Technical assistance on communication, platform development, internal structures

# swell, now what?

# potential applications

- Identify gaps to avoid for critical policy measures
- Identify technical assistance targets and needs
- Complement and suggest directions for new empirical work
- Development public choice?

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